

# CLOUD SOLUTIONS

## Leverage the Right Cloud Solutions to Meet Your Business Needs

Built on best-in-class technologies and backed by a dedicated team of cloud experts, TierPoint cloud solutions help your organization improve performance, manage costs, maintain compliance and enable disaster recovery.

### Does Moving Vital Resources to the Cloud Feel Like a “Leap of Faith”?

Businesses have been moving “low risk” data and applications to the cloud for years. That’s not surprising, given the advantages the cloud offers in areas like budget management, innovation and agility. Now, analysts are predicting that businesses will move more and more mission-critical applications to the cloud in the next few years. Additionally, businesses are finding that they’ll need more than a single cloud solution to meet their needs and are increasingly adopting multi-cloud or hybrid approaches. This will require many IT leaders to face their cloud concerns head on. Concerns such as:

- Data security
- Integration across multiple platforms
- Compliance with industry standards and regulations
- Hidden costs
- Lack of consolidated management

### Mitigate Your Cloud Risks

Because TierPoint offers different types of cloud services, you can choose the cloud environment that’s right for your business and your applications. Need an easy-to-spin-up test/dev environment that’s easy on your budget? A multitenant cloud might suit your business. Have industry and compliance requirements or is performance paramount? A hosted private cloud might make sense.

### Choose the Cloud That’s Right for You

Whether you choose one cloud or a mix of clouds, TierPoint’s hybrid IT approach provides the tools and resources to help you integrate and manage your workloads efficiently.

#### Multitenant Cloud

Ideal for mission-critical apps, e-commerce and digital business applications, along with industry leading SLAs. Clients often leverage our multitenant cloud for production and backup environments because it offers enterprise-class solutions on a robust, scalable and fully-redundant architecture.

#### Private Cloud

Perfect for mission-critical applications as well as those with the highest performance, security and compliance requirements. A hosted private cloud offers physically isolated, dedicated resources for compute, memory and storage, leveraging best-in-class technology options from Nutanix, VMware, Dell EMC, Cisco and HPE.

## Public Cloud

Ideal for organizations that want to minimize infrastructure overhead, The hyper-scalable pay-as-you-go approach and service breadth of public cloud providers like Microsoft and AWS help facilitate IT transformation. Leverage the public cloud along with our team of cloud experts, who specialize in design, migration and management. We'll work with you to make the transition easy and painless.

## Hybrid Cloud

Different workloads perform more efficiently in different kinds of environments. If your infrastructure is tied to dedicated hardware or is collocated at a service provider's facility, varying performance and security requirements may exist. A hybrid cloud solution lets you choose the mix of hosted cloud and public cloud options that are right for your workloads.

# TierPoint Managed Cloud Services Address Businesses' Top Concerns



## 1. Security

Whether built in to the design of our cloud solutions or built on technologies like DDoS mitigation, next-gen firewalls and multi-factor authentication, our managed security solutions provide prevention and detection services that help you meet compliance and policy objectives, while giving you visibility and fast response times.



## 2. Compliance

TierPoint data center services, as well as our network and cloud solutions, include certifications and/or compliance with common standards and regulations including SSAE 18 SOC 2 Type II, PCI-DSS, GLBA and HIPAA. Our facilities are ITAR and EU-US Privacy Shield registered.



## 3. Performance

We can help you choose the cloud platform that best meets your application reliability and performance requirements. If you choose to host your cloud in one of our data centers, we offer a 99.99% uptime SLA and a highly scalable enterprise-level platform.



## 4. Efficiency

Our cloud solutions help you control CapEx by eliminating the cost of building and maintaining your own facility. Regardless of the cloud platforms you choose, we can help you reduce daily operating expenses and better utilize internal resources with our managed services offerings, including Managed Azure, Managed SQL, Managed Office 365, Help Desk Services and more.

**“90% of organizations expect to be using the cloud by the end of 2019<sup>1</sup>”**

*-IDG, “2018 Cloud Computing Survey”*

(1) <https://www.idg.com/tools-for-marketers/2018-cloud-computing-survey/>

## Learn more

To schedule a call with one of our cloud solution advisors, reach out to us at **844.267.3687** or by email: **[sales@tierpoint.com](mailto:sales@tierpoint.com)**.



## About TierPoint

A leading national provider of hybrid IT solutions, TierPoint helps organizations drive performance and manage risk. No U.S. provider comes close to matching TierPoint's unique combination of thousands of clients; more than 40 edge-capable data centers and 8 multitenant cloud pods coast to coast; and a comprehensive portfolio of cloud solutions, colocation, disaster recovery, security and other managed IT services. With white-glove customer service, TierPoint professionals customize and manage agile solutions that address each client's unique needs.

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