

Digital Transformation & IT Services for

# PROFESSIONAL & ADVISORY SERVICES FIRMS

Lawyers, architects and engineers, marketing professionals, and other consultants and services firms need to provide high levels of client service and attract the best employees and contractors.

You need to meet project deadlines, deliver value, and minimize non-billable time. At the same time, you are faced with IT challenges – such as cybersecurity and compliance, outdated IT infrastructure, growing storage requirements, and time-wasting workflows. All of these can impact your client deliverables and waste hours.

Free your team to focus on building client experiences that drive revenue while partnering with TierPoint to manage time-consuming IT skills. Our experts will become an extension of your team and provide strategic IT guidance and experience in diverse skill sets including cybersecurity.

## What You Need:

### Strengthen Security

Your clients depend on you to properly handle their confidential information and keep their data secure. Access to client documents may have regulatory mandates, in addition to expectations that you will safeguard information provided to your team in confidence. Clients may demand secure portal access to their files and case documents, and employees expect virtual desktops to provide secure agile access for flexible and remote work schedules.

### Improve Remote Access

Collaboration and sharing fuels efficiency and performance, while improving the customer experience. Offsite work and flexible schedules require the ability for employees and contractors to access company data and systems remotely over a fast communication network, in real-time. At the same time, security and control are essential. Placement of IT infrastructure depends on factors such as usage patterns, applications, data criticality, and data sovereignty. TierPoint offers a variety of IT infrastructure solutions that deliver remote access with varying levels of management and co-management, giving you the flexibility to maintain control.

### Enhance Storage & Compliance

Your company may have big data challenges coupled with compliance mandates. You need to make an ever-growing amount of information accessible to the right people – but maintaining a scalable, high-performance storage infrastructure on your premises is costly. You need to maintain access at all times, with better cost management.

### Streamline Workflows

Managing client workflows and administrative processes can improve client service. Forward-thinking services firms use automation to gain more visibility over projects and insight into ways to mitigate project delays – and eliminate time wasted on time-intensive and manual administrative tasks. Innovative collaboration and workflow technologies can help you keep projects on track, so you hit your deadlines.

## How TierPoint Can Help:

### Cloud Services

One cloud doesn't fit all workloads. Our cloud experts can not only assess your needs and determine the best approach for you to meet your business objectives, but we can design, migrate and manage your cloud environments.

### Recovery Services

Cloud computing and disaster recovery services, such as DRaaS, allow you to meet compliance mandates and minimize downtime for business continuity. With a disaster recovery solution in place, you can be back in business in minutes – and back to focusing on your clients.

### Colocation & Data Center Services

Our nationwide footprint of compliant data centers offers the physical security and infrastructure to ensure your critical apps and data are protected at all times. Reduce overhead costs of managing your own infrastructure and access a diverse array of network partners and public cloud on-ramps.

### Security & Compliance

A multilayered approach to security is your best defense against next generation cyberthreats. Our IT security services let you customize your security solution to safeguard each layer within your environment. We help ensure regulatory compliance for businesses and organizations in a variety of industries.

### Managed Services

Access best-in-class technology and skill sets with managed IT services – from database services to managed Microsoft 365 for collaboration, and from IT infrastructure monitoring to help desk services.

TierPoint also helps many professional services and advisory firms comply with data storage and access regulations including PCI DSS, HIPAA, GLBA and Sarbanes Oxley.



## Our Customers



“ One of the particularly attractive features of TierPoint is their wide market presence, which allows us different options to implement a solution that meets the unique business requirements for each of our geographic regions. ”

*John Hathaway  
IT Manager, CTM*

## About TierPoint

Meeting clients where they are on their journey to IT transformation, TierPoint (tierpoint.com) is a leading provider of secure, connected data center and cloud solutions at the edge of the internet. The company has one of the largest customer bases in the industry, with thousands of clients ranging from the public to private sectors, from small businesses to Fortune 500 enterprises. TierPoint also has one of the largest and most geographically diversified footprints in the nation, with over 40 world-class data centers in 20 U.S. markets and 8 multitenant cloud pods, connected by a coast-to-coast network. Led by a proven management team, TierPoint's highly experienced IT professionals offer a comprehensive solution portfolio of private, multitenant, managed hyperscale, and hybrid cloud, plus colocation, disaster recovery, security, and other managed IT services.